



## State of the Association

February 18, 2018

Dear AUTM Members:

As we launch our four-day Annual Meeting in Phoenix, it's the perfect time to reflect on our Association's achievements over the past year.

In 2017, AUTM boasted 3,150 members, bringing together professionals from 61 countries, with our international community comprising more than 20 percent of membership. It's a powerful testament: Professionals around the world recognize the value of AUTM, and more than ever are getting involved in our global community.

As the landscape of academic research innovation continues to evolve, offering new opportunities and challenges, AUTM's Board has remained sharply focused on the future of our profession, positioning you for success as your role evolves. That work will be reflected in 2018 with updated strategies and a refreshed brand.

We are fortunate to have so many active and dedicated volunteers (370!), who offer their skills and expertise to help AUTM thrive. They are the engine behind our valuable member initiatives; They help develop the vital programming at our Annual Meetings; And they shape our hugely successful professional development programs. They are the backbone of our Association's efforts, both big and small. So if you're involved in making AUTM great, we thank you. If you're thinking about volunteering, please [get in touch](#) with us to learn about how you can contribute to the success of AUTM and help guide our industry.

And of course there's the bottom line. Financially, AUTM continues to remain very strong, stable and healthy. Last year, the Association generated operational revenues of \$3,830,989 against expenses of \$4,008,450, for a net operational deficit of \$177,461. While many organizations aim to have three to six months of reserves in the bank, AUTM's long-term assets total \$4,110,312, which amounts to nearly eleven months worth of expenses. For that we are very proud, and that financial flexibility allows us to expand our programming and initiatives.

Already, 2018 looks bright. Here's to another terrific year.

Sincerely,

A handwritten signature in black ink that reads "Mary".

Mary Alberton, CLP, RTTP  
President

A handwritten signature in black ink that reads "Steve".

Stephen J. Susalka, PhD, CLP, RTTP  
Chief Executive Officer

