

# EXAMPLES OF AUTM SALARY SURVEY REPORTS

## SINGLE POSITION REPORT: WHAT MOST PEOPLE WILL SEE

In a Single Position Report, most users will see salary info for the Comparison Group they selected. That information will appear in the Comparison Group column in the center of the table. In the Your Organization column on the left, you will see MIN in every cell. This is because only select people have permission to view their own institution's data. Typically only those people who filled out the Salary Survey questionnaire on behalf of their institution have this permission. The next example shows what a submitter would see in a Single Position Report.

To the right of the table, the stacked bar graph shows the salary ranges between the percentiles listed for your comparison group. In our example, the dark orange section at the top of the bar shows the range of salaries between the 75<sup>th</sup> and 95<sup>th</sup> percentiles.

### All Reports: Single Position Report

#### Report Parameters

Your Organization	AUTM College of Tech Transfer
Comparison Group	2023 AUTM Salary Survey Participants - United States (110)
Group Size	110 Organizations
Year	2023
Converted to Currency	USD
Position	Directors
Number of Individuals (incumbents)	108
Number of Institutions	100

Based on Department of Justice Safe Harbor Guidelines, statistics will not display when the number of Organizations contributing data is less than 5. Statistics will also not display when one organization's data comprise more than 25% of the total (only applicable if incumbent salaries are selected). If fewer than 10 institutions have provided data for a position, caution should be taken in the interpretation and use of any percentiles provided.

#### Available AUTM resources related to this report

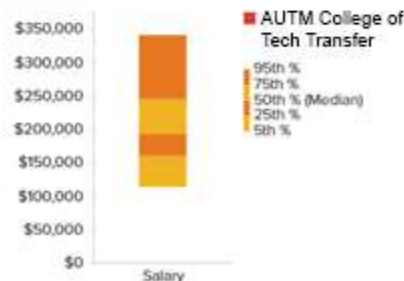
- [AUTM Salary Survey Position Descriptions](#)
- [AUTM Salary Survey Participants](#)

#### Key

- INST - Number of Institutions
- MIN - Less than the minimum datapoints for confidentiality
- WHT - One institution comprises at least 25% of the incumbents for this datapoint

	Your Organization	Comparison Group	Focus as % of Comp. Group
95th %	MIN	340,000	
50th % (Median)	MIN	192,000	
5th %	MIN	113,000	
Average \$	MIN	206,000	
Std Dev \$	MIN	77,000	0.0

#### Directors



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## SINGLE POSITION REPORT: WHAT SELECT PEOPLE WILL SEE

Select people, primarily those who filled out the Salary Survey questionnaire on behalf of their institution, can use a Single Position Report to compare their own institution's salaries for a specific position to those of the Comparison Group they selected.

Salary information for Your Organization appears in the left column of the table, and the corresponding salary info for your selected Comparison Group will appear in the center column. In the far right column, you will see how the salary for your institution compares with the salary for the comparison group, expressed as a percentage.

- If the number for your institution and for the comparison group are the same, the far right column will show 100%.
- If the number for your institution is higher than for the comparison group (as in the example below for the median and 5<sup>th</sup> percentile), the percentage in the far right column will be more than 100%.
- If the number for your institution is lower than for the comparison group (as in the example below for the average and 95<sup>th</sup> percentile), the percentage in the far right column will be less than 100%.

In addition, the stacked bar graph to the right of the table shows the median for your institution as a red square.

### All Reports: Single Position Report

#### Report Parameters

Your Organization	AUTM College of Tech Transfer
Comparison Group	2023 AUTM Salary Survey Participants - United States (110)
Group Size	110 Organizations
Year	2023
Converted to Currency	USD
Position	Directors
Number of Individuals (incumbents)	108
Number of Institutions	100

Based on Department of Justice Safe Harbor Guidelines, statistics will not display when the number of Organizations contributing data is less than 5. Statistics will also not display when one organization's data comprise more than 25% of the total (only applicable if incumbent salaries are selected). If fewer than 10 institutions have provided data for a position, caution should be taken in the interpretation and use of any percentiles provided.

#### Available AUTM resources related to this report

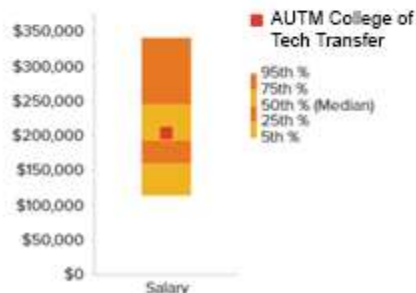
- [AUTM Salary Survey Position Descriptions](#)
- [AUTM Salary Survey Participants](#)

#### Key

- INST - Number of institutions
- MIN - Less than the minimum datapoints for confidentiality
- WHT - One institution comprises at least 25% of the incumbents for this datapoint

	Your Organization	Comparison Group	Focus as % of Comp Group
95th %	203,036	340,000	59.7
50th % (Median)	203,036	192,000	105.7
5th %	203,036	113,000	179.6
Average \$	203,036	206,000	98.5
Std Dev \$	0	77,000	0.0

#### Directors



[Download as Image](#)

## MULTI-POSITION REPORT

The Multi-Position Report option allows users to compare information for more than one position at the same time.

Features to note:

There are separate columns in the table for the number of individuals and the number of institutions in the comparison group. (In the Single Position Report, these are listed under Report Parameters.)

Select users (who have permission to see their own institution's data) will occasionally see a filled circle symbol in the far right column of the table. This indicates that your institution's median salary for a position is more than 150% (top half of circle is filled) or less than 50% (bottom half of circle is filled) of the comparison group median for that position.

### All Reports: Multi Position Report

#### Report Parameters

Your Organization	AUTM College of Tech Transfer
Comparison Group	USA
Group Size	8 Organizations
Year	2023
Converted to Currency	USD

Based on Department of Justice Safe Harbor Guidelines, statistics will not display when the number of Organizations contributing data is less than 5. Statistics will also not display when one organization's data comprise more than 25% of the total (only applicable if incumbent salaries are selected). If fewer than 10 institutions have provided data for a position, caution should be taken in the interpretation and use of any percentiles provided.

#### Available AUTM resources related to this report

- [AUTM Salary Survey Position Descriptions](#)
- [AUTM Salary Survey Participants](#)

#### Key

- IND - Number of persons (individual incumbents)
- INST - Number of institutions
- - More than 150% of the group median
- ◐ - Less than 50% of the group median
- MIN - Less than the minimum datapoints for confidentiality
- WHT - One institution comprises at least 25% of the incumbents for this datapoint

	Your Org Salary			Comparison Group							Your Org Median Salary as Percentage of Comp Group Median Salary	
	IND	Median	Average	Median	Average	Std. Dev.	Additional Percentiles		Median IND	IND		INST
							5	95				
Across All Positions Selected	6	140,262	140,831	117,000	127,000	60,000	44,000	222,000	4	33	8	119.7
Directors	1	203,036	203,036	203,000	204,000	65,000	137,000	306,000	1	7	7	100.0
Assistant/Associate Directors	4	140,262	139,859	WHT	WHT	WHT	WHT	WHT	1	12	5	
Licensing Associates	0	MIN	MIN	MIN	MIN	MIN	MIN	MIN	2	9	4	
Administrative Assistants	1	82,516	82,516	44,000	52,000	16,000	41,000	75,000	1	5	5	188.6 ●