



Association of University Technology Managers®  
Advancing Discoveries for a Better World®

# AUTM 2017

## Western Region Meeting

**October 11–13, 2017**

**Santa Clara Marriott  
Santa Clara, CA USA**

[www.autm.net](http://www.autm.net)



**#AUTMWORM2017**



# About the AUTM 2017 Western Region Meeting

The AUTM 2017 Western Region Meeting delivers diverse programs for technology transfer newcomers and veterans alike. Connect with colleagues, exchange ideas, ask questions, get answers and gain valuable contacts.



## Partnering at the AUTM Western Region Meeting

The AUTM Western Region Meeting features a powerful online partnering and networking tool, including a mobile application for iPhone and Android. The program enables attendees to create detailed organizational and personal profiles, search for other attendees, send and receive messages, easily search for licensing and collaboration opportunities and effortlessly schedule one-on-one meetings. Networking has never been easier!



## About AUTM

The Association of University Technology Managers is a nonprofit organization dedicated to bringing research to life by supporting and enhancing the global academic technology transfer profession through education, professional development, partnering and advocacy. AUTM's more than 3,300 members represent managers of intellectual property from more than 350 universities, research institutions and teaching hospitals around the world as well as numerous businesses and government organizations.



## AUTM Western Region Meeting Is a Paperless Meeting

The AUTM Western Region Meeting will be paperless. Handouts are not distributed at any educational sessions. Attendees have online access to handouts before, during and after the meeting.

## Registered Technology Transfer Professional (RTTP)

Demonstrate your expertise in the academic technology transfer profession by becoming a Registered Technology Transfer Professional (RTTP). All AUTM professional development courses and designated educational offerings and meetings are eligible for continuing education (CE) credits, which support your registration application. For more information about the registration process and requirements, visit the Alliance of Technology Transfer Professionals (ATTP) website at [www.attp.info](http://www.attp.info).

## Certified Licensing Professionals (CLP) Continuing Education

Certified Licensing Professionals (CLP) are required to demonstrate continued competence in their field to maintain their certification status. Individuals who hold the CLP designation can renew their credential by earning at least 40 continuing education (CE) credits. All AUTM professional development courses and designated educational offerings on the topics of licensing, technology transfer and technology commercialization at AUTM conferences or meetings are eligible for CLP continuing education credits for certification renewal. Visit [www.licensingcertification.org](http://www.licensingcertification.org) for more information on the recertification requirements.

*The AUTM Western Region Meeting qualifies for 10 hours of continuing education (CE) credits to those who attend the entire meeting.*

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## AUTM 2017 Western Region Meeting Program Committee

### Committee Co-chairs

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**Hannah Carbone**, *California Institute of Technology (Caltech)*

**Jennifer Lee**, *Pacific Northwest National Laboratory*

### Program Committee

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**Justin Anderson**, *Wisconsin Alumni Research Foundation (WARF)*

**Ryan Buckmaster**, *UW Center for Commercialization*

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**Eric C. Lund**, *Pacific Northwest National Laboratory*

**Andrew Maas**, *Louisiana State University*

**Joann MacMaster**, *University of Arizona*

**Maya Medeiros**, *Norton Rose Fulbright Canada*

**Andrea Pesce**, *Stanford University*

**Dan Polonenko**, *Gowling WLG*

**Kenneth Porter**, *Innovate Calgary*

**Brendan Rauw**, *Oregon Health & Science University*

**Reza Razavi**, *California Institute of Technology*

**Scott Steiger**, *Washington State University*

**Kandis Stubblefield**, *Stanford University*

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**Brianna Wartman**, *Innovate Calgary*

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## AUTM 2017 Western Region Sponsors

### Platinum Sponsors



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Lathrop Gage is a law firm whose clients form the backbone of our economy. Our attorneys provide strategic guidance in litigation, business and intellectual property law, with deep knowledge and experience in the industries we serve. We work as one integrated team from offices across the country to help our clients see beyond immediate challenges to achieve their most important objectives. For more information, visit [www.lathropgage.com](http://www.lathropgage.com).



BLG is a full service Canadian law firm with an Intellectual Property Group that has proven expertise in assisting universities, research institutes, start-ups and entrepreneurs to commercialize innovative technologies. Our professionals hold advanced degrees in a wide range of engineering, science, and technology fields bringing an insider's understanding to all aspects of technology commercialization, from technology evaluation and patent preparation/prosecution, to licensing, patent enforcement, company formation and access to capital markets.

### Gold Sponsors



### Silver Sponsors



## Meeting Agenda

### Wednesday, October 11

7 a.m. – 5 p.m.      **Registration**  
 Location:            **Grand Ballroom Foyer**

7:30 – 8:30 a.m.    **Continental Breakfast**  
 Location:            **Salon D – E**

8:30 – 8:45 a.m.    **AUTM Presidential Address**  
 Location:            **Salon A – C**  
 Speaker:            **Mary Albertson, Stanford University**

Mary Albertson, AUTM’s President, will welcome you to Silicon Valley, share her vision for AUTM and discuss the issues AUTM plans to address in the coming years – from advocacy initiatives to increased partnering opportunities and strategic planning progress.

8:45 – 10 a.m.      **Plenary Session: Venture Economics**  
 Location:            **Salon A – C**  
 Moderator:          **Louis Berneman, Osage University Partners**  
 Speaker:            **John Lee, Osage University Partners**

This presentation offers venture capital perspectives on the economics of university startup formation. The speakers will take you step-by-step through the life of a company, illustrating the uses of equity and potential outcomes for founders. Data will be presented to support the conversation around founders’ equity, the right allocation between faculty and post docs and grad students, and how much equity one needs to give away to attract and keep your top talent.

10 – 10:30 a.m.    **Networking Break**  
 Location:            **Grand Ballroom Foyer**

10:30 a.m. – Noon    **Workshops**

A1                      **Charting the Course for Success - Legal Dos and Don’ts for University Startups**  
**\*CLE Eligible**

Location:            **Salon A – C**  
 Moderator:          **Mary Breen Smith, Lathrop Gage LLP**  
 Speakers:           **Patricia Garringer-Strickland, Lathrop Gage LLP**  
                          **Shahnam Sharareh, Fox Rothschild LLP**  
                          **Emily J. Yukich, Fox Rothschild LLP**  
                          **Mark Vickers, Borden Ladner Gervais**

With an infectious enthusiasm and executed license in hand, your latest startup is about to set sail charting a course for success. But wait . . . do you and your startup counterparts share the same compass to thrive (and survive) in deep legal waters and litigious high seas that lie ahead?

This session will provide a practical overview of the substantive legal issues and common pitfalls facing University startups with the aim of outlining effective approaches to communicating with your startup counterparts the perspectives and realities for launching and guiding successful startups.

A panel of experts with complementary backgrounds will draw on diverse areas of expertise to lead this discussion casting a wide net around topics addressing entity formation, capital structure, employment, intellectual property, due diligence and strategic relationships.

Audience participation is encouraged, so come with your questions and war stories as this will be an interactive session.

A2                      **Best Practices for Effective Technology Transfer around the Pacific Rim**

Location:            **Prospector Suite A – B**  
 Moderator:          **Ling Loerchner, University of Waterloo**  
 Speakers:           **Kathy Ku, Stanford University**  
                          **Qinxian Jin, Tsinghua University**  
                          **Taka Yamamoto, University of Tokyo**

In this session, you will hear from technology transfer experts from around the Pacific Rim. The panelists will compare and contrast the different practices in policy and procedures between Asian and North American institutions, to help you understand how to collaborate and explore opportunities across the Pacific Rim.



## Meeting Agenda

### Wednesday, October 11

Noon – 1:30 p.m.

#### Lunch

Sponsored by 

Location:

**Salon D – E**

1:30 – 3 p.m.

#### Workshops

B1

#### Case Study Technology Transfer Session

Location:

**Prospector Suite A - B**

Moderator:

**Joe Janda, Portland State University**

Speakers:

**Zeinab Abouissa,**  
*Washington State University*  
**Scott Steiger,**  
*Washington State University*

In this session we'll skip the panels and lectures and present three real world scenarios to facilitate a discussion of technology transfer practice. Each of three case studies, with names changed to protect the guilty and innocent alike, will be presented as a narrative setting up the players, the stakes, and the problems just before a major decision point. Groups in the audience will then discuss, bringing their own experience and wisdom to bear, and report out to the session. Finally, we'll give a brief epilogue for each scenario to report how the real case actually ended up.

B2

#### Academic-Industry Consortia

Location:

**Salon A – C**

Moderator:

**Andrea Pesce,**  
*University of California, Santa Cruz*

Speakers:

**Richard Sassoon, Stanford University**  
**Frank Howley,**  
*University of California, Santa Cruz*  
**Darren Fast, University of Manitoba**  
**Rachel Wallace,**  
*Sandia National Labs*

How-to advice for creating and sustaining academic-industry consortia. Come with questions, listen in, and learn from seasoned professionals about their experiences establishing consortia as they discuss the possibilities and challenges that come with academic-industry research collaborations in an effort to broadly promote successful partnerships with industry.

3 – 3:30 p.m.

#### Networking Break

Location:

**Grand Ballroom Foyer**

3:30 – 5 p.m.

#### Workshops

C1

#### Corporate Relations in Technology Transfer: Creating Value Through a Comprehensive Approach

Location:

**Prospector Suite A – B**

Moderator:

**Victor Haroldsen,**  
*University of California, Davis*

Speaker:

**Thomas Antunez,**  
*University of California, Irvine*  
**Kimberly Myers Hewlett,**  
*Stanford University*  
**Michael Rondelli,**  
*University of North Texas*

Companies seek talent, intellectual property, research expertise, and a whole lot more from higher education. The Network of Academic Corporate Relations Officers (NACRO), a network of U.S. and international academic corporate relations professionals, will cover recent trends in private sector engagement with academic institutions. NACRO benchmarking of its nearly 200 academic research institutions has identified five essential elements of successful corporate relations efforts that create value for university and industry partners. Learn how these essential elements can be adopted and tailored to create a unique corporate relations program. This interactive workshop covers recent trends in private sector/academic engagement and shares strategies for maximizing the flow of all corporate resources to support the university's missions. Participants will discuss the importance of technology transfer in mutually beneficial relationships with industry and, regardless of strategy or structure, how integration and campus coordination between advancement, research development and technology commercialization offices are critical to an effective holistic approach.

C2

#### Social Innovation and Enterprise

Location:

**Salon A – C**

Moderator:

**Ken Porter, Innovate Calgary**

Speakers:

**Brett Sharp,**  
*University of British Columbia*  
**Gay Yuyitung, McMaster University**

Social Innovation is a readily available output from university research, but is often ignored or under-resourced. We will provide examples of current efforts from technology transfer, entrepreneurship and passionate researchers. Join us for short presentations, followed by roundtable discussions. Learn advanced practices, such as: Making millions without spending a dime on patents; and scaling an innovation to maximize social impact and economic return.



## Meeting Agenda

### Wednesday, October 11

5 – 6:30 p.m.

**Welcome Reception**

Sponsored by



Location:

**Salon D – E**

### Thursday, October 12

7:30 – 5 p.m.

**Registration**

Location:

**Grand Ballroom Foyer**

7:30 – 8:30 a.m.

**Continental Breakfast**

Location:

**Salon D – E**

8:30 – 10 a.m.

**Workshops**

D1

**Managing Faculty and Inventors**

Location:

**Prospector Suite A – B**

Moderator:

**Rakhi Gibbons, University of Arizona**

Speakers:

**Irit Gal, Stanford University**  
**Linda Huber, Nixon Peabody LLP**  
**Joann MacMaster, University of Arizona**

Every invention is the next best thing since sliced bread, right? In this panel, we'll hear different perspectives from a licensing associate, a startup business development manager, and a patent attorney on how to manage expectations of seasoned and new inventors. Building and maintaining relationships with investigators is critical to the success of a tech transfer office, and it can become a challenge when the complexity of taking an early stage invention to the market is not appreciated by all those involved. We will share stories and lessons learned to develop better strategies for setting the right expectations from the beginning and how to navigate sticky situations when things go awry.

D2

**Future of Technology Transfer**

Location:

**Salon A – C**

Moderators:

**Eric Lund, Pacific Northwest National Laboratory**

Speakers:

**Hannah Carbone, California Institute of Technology**  
**Doug Hockstad, University of Arizona**  
**Brendan Rauw, Oregon Health & Science University**

Traditionally, the Technology Transfer Office (TTO) has been well understood to be a patent and licensing organization. But increasingly, that role is expanding to broadly include new ventures, entrepreneurship, business development, corporate ventures, and technology development. What approaches and organizational structures are universities adopting to address this? For example, some major departments or colleges within a university might champion dedicated offices and TTO staff to address their needs. What are new models and lessons for managing more decentralized TTO operations? Technology development funds are being advanced as a way to de-risk and advance technology. What are some approaches to managing those funds? Patent budgets are shrinking. How do we manage expectations?

10 – 10:30 a.m.

**Networking Break**

Location:

**Grand Ballroom Foyer**

10:30 a.m. – Noon

**Workshops**

E1

**Investment and Incubator Practices around the Pacific Rim**

Location:

**Prospector Suite A – B**

Moderator:

**Ling Loerchner, University of Waterloo**

Speakers:

**Miao Hong, Silicon Valley Future Capital**  
**Wei Luo, Z-Park, ZGC Capital**  
**Yi Yang, Pengshi Capital**  
**Michael Zayonc, Plug & Play**

There is increasing focus on spin-off company creation in our technology transfer world. How can we efficiently work with Incubators and early stage investment and incubating resources we can leverage around the Pacific Rim? In this session, you will hear top incubators and investment firms around the Pacific Rim discuss their practices in North America and Asia.



## Meeting Agenda

Thursday, October 12

**E2**                      **Energy Industry Panel:  
Spotlight on Solar Energy**

Location:                **Salon A – C**

Moderator:             **Andrea Pesce,**  
*University of California, Santa Cruz*

Speakers:                **Brian Hardin,** *Plant PV*  
**Ben Lenail,** *Alta Devices, Inc.*  
**Michael McGehee,**  
*Stanford University*  
**Suvi Sharma,** *Solaria*  
**Gang Xiong,** *First Solar, Inc.*

Listen in on a brief history and breakthrough highlights of the photovoltaic industry from renowned Stanford Professor Dr. Michael McGehee followed by short talks given by a panel of companies ranging from start-up to publicly traded. All working to benefit society and put solar on top of the energy market, each emphasizes the importance of early-stage, academic research in the context of technological advances and discovery, intellectual property transfer and fruitful academic-industry collaborations.

**Noon – 1:30 p.m.**      **Lunch with Industry Experts**

Location:                **Salon D – E**

Join us for a special lunch session where industry experts will lead an informal table discussion on specific topics related to academic industry interactions. Sign up at the registration desk. Preferred seating is limited.

Industry experts attending:

- Naamah Argtaman, *Applied Materials*
- Lou Berneman, *Osage University Partners*
- Carina Cao, *Pengshi Capital*
- Miao Hong, *Silicon Valley Future Capital*
- Diane Hymes, *Lam Research*
- Rahul Kapoor, *Bosch*
- Wei Luo, *Z-Park, ZGC Capital*
- Ida Shum, *Samsung*
- Stefan Tamme, *Rambus*
- Yang Yi, *Pengshi Capital*
- Michael Zayonc, *Plug & Play*

**1:30 – 3 p.m.**            **Workshops**

**F1**                        **Life Science Industry Panel: New  
Frontiers of Precision Medicine**

Location:                **Salon A – C**

Moderator:             **Matthew Hinsch,** *Kilpatrick Townsend*

Speakers:                **Debbie Alexander,** *23andMe*  
**Amanda Cashin,** *Illumina Accelerator*  
**Greg Fond,** *Sanofi*

Precision medicine is changing the landscape of patient care. With the emergence of big data analytics and AI, development of novel therapies and how they are used to treat diseases has become increasingly precise. This session will focus on how companies are developing strategies to identify important disease biomarkers, stratify patient populations, and use that information to create more effective therapeutics. Industry representatives will describe both how data-driven analytics can be used to develop improved diagnostics and conversely, how biopharma can leverage that information to increase the chances of bringing a successful product to the market. The questions that we will seek to answer during this session are: How is a data-driven approach informing/altering traditional drug development? What technologies are companies with an interest in precision medicine seeking out? How is industry partnering with academia to advance precision medicine?

**F2**                        **The Future Direction of High Tech**

Location:                **Prospector Suite A – B**

Moderators:             **Kandis Stubblefield,**  
*Stanford University*

Speakers:                **Naamah Argaman,** *Applied Materials*  
**Diane Hymes,** *Lam Research*  
**Rahul Kapoor,** *Bosch*  
**Ida Shum,** *Samsung*  
**Stefan Tamme,** *Rambus*

Have you ever wanted a crystal ball to tell you what the future of electronic innovations will bring? Join our discussion with panel members from leading tech companies ranging from the fields of high performance communication systems to high capacity electronics. Not only will you learn what the major companies think the future will bring, but you will learn the type of technologies their company (and the market) is most interested in, the challenges companies face when creating and commercializing a new, innovative product, and the solutions companies tend to seek out in response to those challenges. After the discussion, you will have the opportunity to build lasting relationships discussing your high tech inventions with the panel members to address their particular company needs.



## Meeting Agenda

Thursday, October 12

3 – 3:30 p.m.

**Networking Break**

Location:

**Grand Ballroom Foyer**

3:30 – 5 p.m.

**Workshops**

G1

**Life Science Industry Panel: Rising to the Challenge of an Aging Population**

Location:

**Prospector Suite A – B**

Moderator:

**Todd Esker**, *Morgan Lewis*

Speakers:

**Nick Galli**, *Denali Therapeutics*  
**Widya Mulyasamita**,  
*J&J California Innovation Center*  
**Isaac Veinbergs**, *Sanofi*

The number of people in the United States that are age 65 or older is expected to more than double over the next three decades. The drastic growth of population aging due to longer life expectancy is associated with a significant increase in disease and burden on healthcare. Diseases affecting every part of the body including neurodegeneration, cancer, ophthalmic, and autoimmune disease are prevalent in older patients, and biopharmaceutical companies are already expending considerable resources to treat them. This session will address the following questions: What unique challenges exist in developing therapies for an aging population? What are the unmet needs in medical care for older patients? What are the trends in drug development in this population? What areas of research are companies looking to expand into to treat diseases that affect older people? What therapeutic modalities are companies avoiding in this space?

G2

**Industry Networking Session**

Location:

**Salon D – E**

Join us for this informal session to hear industry participants discuss what they are seeking from university partners.

G3

**Artificial Intelligence Technology**

Location:

**Salon A – C**

Moderator:

**Maya Medeiros**,  
*Norton Rose Fulbright Canada*

Speakers:

**George Babu**, *Kindred AI*  
**Rahul Kapoor**, *Bosch*  
**Jayant Kumar**, *TEC Edmonton*

There is much excitement and hype about artificial intelligence (AI) and revenue spend in the AI market is expected to be worth more than US\$46 billion by 2020. AI has huge potential to transform businesses in all industry sectors including law, finance, life sciences, healthcare, transport, and energy. For AI to gain acceptance and be trusted in a given sector, a business developing or using AI will need to take into account the ethical considerations and the legal factors that flow from them using a legal risk toolkit as a guide. Things can go wrong if the ethical-legal issues are not factored in, from inception of concept through to design, build, and operation of an AI system.

5 – 6:30 p.m.

**Networking Reception**

Location:

**Salon D – E**

## Meeting Agenda

### Friday, October 13

7:30 – 11 a.m.      **Registration and Exhibits**  
 Location:            **Grand Ballroom Foyer**

7:30 – 8:30 a.m.    **Continental Breakfast**  
 Location:            **Salon D – E**

8:30 – 10 a.m.      **Workshops**

H1                    **Pre-Paid IP:  
 Determining the Future Today**  
 Location;            **Salon A – C**  
 Moderator:          **Ryan Buckmaster,**  
                           *University of Washington*  
 Speakers:            **Sri Balakrishnan,**  
                           *Oregon Health & Science University*  
                           **Doug Hockstad,** *University of Arizona*  
                           **William Vaughan,**  
                           *Colorado School of Mines*

The negotiation of intellectual property (IP) terms in university-industry sponsored research agreements has long been considered a pain point that slows down and potentially discourages collaboration between industry and academia. To address this and create a faster process with greater predictability for both sides, many universities have recently launched pre-paid IP programs offering predetermined terms for the IP that comes out of sponsored research. Four universities will share their experiences in implementing, offering and future directions of their institutions' pre-paid IP programs.

H2                    **From Idea to Startup Success:  
 Leveraging Your Ecosystem for  
 Positive Impact**  
 Location:            **Prospector Suite A – B**  
 Moderator:          **Joann MacMaster,**  
                           *University of Arizona*  
 Speaker:            **Justin Anderson,**  
                           *Wisconsin Alumni Research  
 Foundation*  
                           **Ken Porter,** *Innovate Calgary*  
                           **Brendan Rauw,**  
                           *Oregon Health & Science University*

Building a successful university startup company can be rewarding. However, the process can also be lengthy, challenging, and resource intensive. This session will present best practices and considerations designed to help the participants leverage their own ecosystems in three ways: 1. To find and engage the right talent at the right time to build the startup team; 2. To consider a funding model that carries the startup team from idea through successful growth, and which includes POC, I-Corps, SBIR/STTR, and equity/other funding sources; and 3. To engage the ecosystem for the facilities and ongoing support needed to create a smooth and successful transition for the startup team from University to market.

10:30 a.m. – Noon    **Fireside Chat with John Cabeca**  
 Location:            **Salon A - C**  
 Panelists:            **John Cabeca,**  
                           *Director of the West Coast Region of  
 the USPTO*  
                           **Sally Sullivan,** *Lathrop Gage LLP*  
                           **Ken Porter,** *Innovate Calgary*

Join us for an engaging fireside chat with John Cabeca, Director of the West Coast Region of the U.S. Patent and Trademark Office.

The session aims to close a productive meeting with a discussion of USPTO trends and policy initiatives at the interface with University technology transfer, startups and commercialization.

Audience participation is encouraged, come with your questions as this will be an interactive session.



# Learning • Connecting • Collaborating

## Are you using all your AUTM Member Benefits?

### Networking

Connect and collaborate with the world's largest community of technology transfer professionals and share insights, best practices and mentorship.

- **In-Person Networking** – exchange ideas with hundreds of colleagues at annual and region meetings
- **Online Communities** – connect anytime with peers and mentors focused solely on technology transfer
- **Member Directory** – quickly and easily locate colleagues across the country or around the world
- **Special Interest Groups** – network with those who share your passion in specific areas

### Advance Your Career

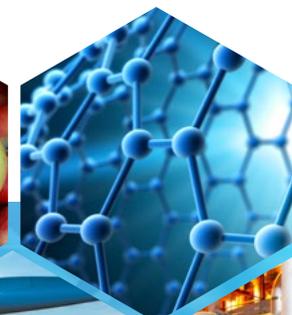
Whether you are new to the profession or a seasoned professional, you will find education tailored to your specific career needs.

- **Professional Development Courses** – beginning, intermediate and advanced courses offered throughout the year
- **Webinars** – stay up-to-date from the convenience of your desk with access to more than 60 courses
- **Technology Transfer Practice Manual** – discover a library of best practices and sample policies and agreements
- **Professional Certification** – demonstrate your qualifications and experience by earning your credentials
- **AUTM Learning Center** – manage your professional development, continuing education and certificate programs online

### Industry Resources

AUTM is the leader in gathering and reporting detailed information about technology transfer.

- **AUTM Licensing Activity Survey** – the industry's most comprehensive benchmark report on licensing income, number of startups and more
- **AUTM Salary Survey** – offers valuable insights on compensation and tools to map successful careers within the technology transfer profession
- **Statistics Analysis for Technology Transfer (STATT)** – online, searchable database with more 25 years of licensing statistics
- **AUTM Transactional Academic Comparables Tracking (TransACT) Database** – comprehensive database of transactional terms and conditions for fair market value and alternative pricing and deal structures





**Association of University Technology Managers®**  
 Advancing Discoveries for a Better World®

# Save the Date

for these future meetings

## Annual Meetings

### 2018

February 18 – 21  
 JW Marriott Desert  
 Ridge Resort & Spa  
 Phoenix, AZ USA

### 2019

February 10 – 13  
 JW Marriott Austin  
 Austin, TX USA

### 2020

March 8 – 11  
 Manchester Grand  
 Hyatt San Diego  
 San Diego, CA USA

### 2021

March 14 – 17  
 Washington State  
 Convention Center  
 Seattle, WA USA

## Region Meetings

### Central Region Meeting

July 9 – 11, 2018  
 Renaissance Minneapolis Hotel,  
 The Depot  
 Minneapolis, MN USA

### Eastern Region Meeting

September 13 – 14, 2018  
 Hyatt Regency Baltimore Inner Harbor  
 Baltimore, MD USA

## Partnering Forums

### Advanced Manufacturing: Shaping and Joining Technologies

October 18 – 19  
 Detroit, MI USA

## Professional Development

### Compliance Course

November 1-3  
 Hyatt Regency  
 Bethesda  
 Bethesda, MD  
 USA

### Contracts Administrator Agreement Compliance Course

November 1-3  
 Hyatt Regency  
 Bethesda  
 Bethesda, MD  
 USA

### Patent Administrator Intellectual Property Management Course

November 1-3  
 Hyatt Regency  
 Bethesda  
 Bethesda, MD  
 USA

### AUTM 2018 Essentials and TOOLS Courses

October 22-24, 2018  
 Hyatt Lodge at  
 McDonald's  
 Campus  
 Oak Brook, IL  
 USA

**NEW**

**NEW**