

## Registration

### Registration Cancellation Policy

Notification of cancellation must be submitted in writing. Cancellations received by January 20, 2016, will be subject to a \$75 cancellation charge. No refunds will be given after January 20, 2016. Substitutions are allowed at any time but must be submitted in writing and must be of the same membership status.

### Invoice Request

Registration will be subject to a \$50 fee when requesting an invoice to pay for registration. Please note, in order to qualify for the early registration discount, full payment must be received or postmarked by December 9, 2015. All other payments must be received or postmarked by January 20, 2016. AUTM does not accept purchase orders.

### Payment Confirmation

Attendees who include an email address on their registration form will receive an email confirmation and receipt within 24 hours of registering online. Allow up to five business days if registering by mail or fax. If an email address is not provided, registrants will receive a confirmation in the mail within 14 business days.

**Online** – Register online at: [www.autm.net](http://www.autm.net)

**By Fax** – Faxed registrations qualify as paid only when credit card information is included. Fax registration form and completed credit card information to +1-847-686-2253. If you fax a registration form with credit card information, do not mail an additional copy.

**By Mail** – Send payment and registration form to:

#### Association of University Technology Managers

33661 Treasury Center  
Chicago, IL 60094-3600 USA

**Caution:** If you submit your registration form more than once, it may result in a duplicate charge on your credit card. Send your registration using only one method of payment.

### Questions

If you have any questions regarding the program or registration, contact AUTM headquarters via email at [annualmeeting@autm.net](mailto:annualmeeting@autm.net), by phone at +1-847-686-2244, or fax at +1-847-686-2253.

## About AUTM

The Association of University Technology Managers is a nonprofit organization dedicated to bringing research to life by supporting and enhancing the global academic technology transfer profession through education, professional development, partnering and advocacy. AUTM's more than 3,200 members represent managers of intellectual property from more than 300 universities, research institutions and teaching hospitals around the world as well as numerous businesses and government organizations.

Association of University Technology Managers®, AUTM® and  are registered trademarks of the Association of University Technology Managers.

AUTM Annual Meeting<sup>SM</sup>, the AUTM Marketing Course<sup>SM</sup>, the AUTM Technology Valuation Course<sup>SM</sup>, and the AUTM Negotiation Course<sup>SM</sup> are service marks of AUTM.

AUTM Connect<sup>TM</sup> and  are trademarks of AUTM.



# AUTM 2016 Annual Meeting Registration Form

February 14 – 17, 2016

Manchester Grand Hyatt San Diego • San Diego, CA USA

**Register Today!**  
Only on-site registrations will be accepted after January 20.  
Register online at:  
[www.autm.net](http://www.autm.net)

Please print

### For Office Use:

ID # \_\_\_\_\_

Reg # \_\_\_\_\_

Given Name/First Name \_\_\_\_\_ Surname/Family Name/Last Name \_\_\_\_\_

Credentials (Ph.D., J.D., etc.) \_\_\_\_\_ Job Title \_\_\_\_\_

\* Badge Name (as you would like your name to appear on your badge, if different than above) \_\_\_\_\_

Organization \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State/Province \_\_\_\_\_ Zip/Postal Code \_\_\_\_\_ Country \_\_\_\_\_

Work Phone \_\_\_\_\_ Work Fax \_\_\_\_\_

Email \_\_\_\_\_ Mobile Number (Optional) \_\_\_\_\_

Emergency Contact \_\_\_\_\_ Emergency Contact Phone \_\_\_\_\_

After Hours Phone or Email Address (optional) \_\_\_\_\_

Update my member profile with this information  Do not post my name on the pre-registration list.

Send an additional copy of my registration email confirmation to: \_\_\_\_\_

#### Join or renew your AUTM Membership dues!

**Regular Membership**  \$285 **Student Membership**  \$50

How did you hear about the annual meeting?  
 Twitter  AUTM Update  
 Facebook  Colleague  
 LinkedIn  Online Magazine  
 Another AUTM Meeting  Print Magazine  
 AUTM Website  Annual Meeting Email  
 Other \_\_\_\_\_

Is this your first AUTM Meeting?  
 Yes  No  
Are you a decision-maker when it comes to contracting with service providers?  
 Yes  No

If you work for a *non-profit* organization, what best describes your place of employment?  
 University  Government laboratory  
 Hospital  Other \_\_\_\_\_

If you work for a for-profit organization, what best describes your place of employment?  
 Industry  Non-legal service provider  
 Law firm  Investor  
 Other \_\_\_\_\_

Years of experience  
 0-2 years  15-20 years  
 3-7 years  21 or more years  
 8-14 years

Gender  
 Male  Female  Decline to answer

Which of the following areas is most significant in your job  
 Administration professional  
 Company/spin-out development  
 Contract negotiation  
 Economic development identification/evaluation  
 Licensing technology  
 Marketing  
 Research  
 Other \_\_\_\_\_

Please check the appropriate fees	By Dec. 9, 2015	By Jan. 20, 2016	After Jan. 20, On-site Registration Only
	<b>AUTM Member Registration</b>	<input type="checkbox"/> \$765	<input type="checkbox"/> \$840

Includes admission to the AUTM 2016 Annual Meeting and meeting recordings

<b>Nonmember and Electronic Member Registration</b>	<input type="checkbox"/> \$1,065	<input type="checkbox"/> \$1,140	<input type="checkbox"/> \$1,240 \$ _____
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Includes admission to the AUTM 2016 Annual Meeting and meeting recordings. (Attach a copy of your valid student ID)

By registering for this meeting, I acknowledge that my photograph may be taken at the event for purposes of documenting the meeting and that it may be used for informational articles or future promotions for this organization's activities.

**One-day Registration** Check one:  Mon.  Tues.  Wed.  
Includes one day meeting admittance and session recordings

<b>Member One-day Registration</b>	<input type="checkbox"/> \$550	<input type="checkbox"/> \$550	<input type="checkbox"/> \$550 \$ _____
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<b>Nonmember and Electronic Member One-day Registration</b>	<input type="checkbox"/> \$900	<input type="checkbox"/> \$900	<input type="checkbox"/> \$900 \$ _____
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Please check the appropriate fees	By Dec. 9, 2015	By Jan. 20, 2016	After Jan. 20, On-site Registration Only
	<b>Professional Development Courses:</b>		

Professional Development Course Registration Total (from Additional Registration Option Form) \$ \_\_\_\_\_  
 If attending only a course, check here

**Optional Events:**  
 Optional Events Registration Total (from Additional Registration Option Form) \$ \_\_\_\_\_

**Accompanying Person\***  \$330  \$330  \$330 \$ \_\_\_\_\_

**Name of Accompanying Person** \_\_\_\_\_  
\* For individuals who are not in the technology transfer profession. Admission to educational sessions **is not** included.

**Invoice fee**  \$50  \$50  \$50 \$ \_\_\_\_\_  
(Unpaid registration requiring an invoice)

**Add total from optional courses on next page \$** \_\_\_\_\_

**Total Registration Fees \$** \_\_\_\_\_

**Payment**  
Check enclosed for \$ \_\_\_\_\_

(Make checks payable to: **Association of University Technology Managers Inc.**)

VISA  MasterCard  American Express  Discover

Amount \$ \_\_\_\_\_

Print Name on Card \_\_\_\_\_

Signature \_\_\_\_\_

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

**If you are registering for a course or optional events, this form must be completed in order for your registration to be processed.**

Given Name/First Name \_\_\_\_\_

Surname/Family Name/Last Name \_\_\_\_\_

**Professional Development Course Registration Policies:**

- Courses will be filled on a first-come, first-served basis.
- In the event that a selected course has sold-out, AUTM headquarters will notify you.

Check the appropriate registration fee(s) and add total to the AUTM registration form.

Note: Both forms must be submitted to secure course registration.

**Professional Development Courses**

Please check the appropriate fees

	By Dec. 9, 2015	By Jan. 20, 2016	After Jan. 20, On-site Registration Only	
<b>AUTM Marketing Course<sup>SM</sup></b> Sunday, February 14, 7 a.m. – 5 p.m.				
Member	<input type="checkbox"/> \$250	<input type="checkbox"/> \$275	<input type="checkbox"/> \$300	\$ _____
Nonmember	<input type="checkbox"/> \$325	<input type="checkbox"/> \$350	<input type="checkbox"/> \$375	\$ _____
<b>AUTM Technology Valuation Course<sup>SM</sup></b> Sunday, February 14, 7 a.m. – 5 p.m.				
Member	<input type="checkbox"/> \$250	<input type="checkbox"/> \$275	<input type="checkbox"/> \$300	\$ _____
Nonmember	<input type="checkbox"/> \$325	<input type="checkbox"/> \$350	<input type="checkbox"/> \$375	\$ _____
<b>AUTM Negotiation Course<sup>SM</sup></b> Tuesday, February 16, 12:30 – 5 p.m.				
Member	<input type="checkbox"/> \$200	<input type="checkbox"/> \$225	<input type="checkbox"/> \$250	\$ _____
Nonmember	<input type="checkbox"/> \$250	<input type="checkbox"/> \$275	<input type="checkbox"/> \$300	\$ _____
<b>Professional Development Course Registration Total \$ _____</b>				

**Conference Webcasting**

**Monday Sessions Only**       \$295     \$295     \$295    \$ \_\_\_\_\_

Webcast sessions include:

A6: Understanding Successes in Technology Transfer (10:30 - Noon)

B6: Analyzing a License Agreement for Financial & Non-Dollar Terms and Obligations Owed (1:30 - 3 p.m.)

C6: The Art of Negotiating Non-licensing Agreements: CDAs, MTAs, SRAs, IIAs (3:45 - 5:15 p.m.)

**Conference Webcasting Sessions Total \$ \_\_\_\_\_**

**Free 3-hour Professional Development Mini-courses**

(Full Annual Meeting registration is required)

Please check your course selections

	By Dec. 9, 2015	By Jan. 20, 2016	After Jan. 20, On-site Registration Only
<b>AUTM Professional Development Mini-courses</b> AUTM 3-hour Mini-courses (Full Annual Meeting registration is required)			
<b>Business Side of the License</b> Monday, February 15, 10:30 a.m. – 3:00 p.m.			
	<input type="checkbox"/> Free	<input type="checkbox"/> Free	<input type="checkbox"/> Free
<b>The Conversation: An AUTM Leadership Forum</b> Monday, February 15, 1:30 p.m. – 5:15 p.m.			
	<input type="checkbox"/> Free	<input type="checkbox"/> Free	<input type="checkbox"/> Free
<b>Strategies, Methods and Tools for Commercialization of Creative Works</b> Wednesday, February 17, 11:30 a.m. – 3:30 p.m.			
	<input type="checkbox"/> Free	<input type="checkbox"/> Free	<input type="checkbox"/> Free

**Optional Events**

Please check the appropriate fees

<b>Continuing Legal Education (CLE) Credit</b>	<input type="checkbox"/> \$175	<input type="checkbox"/> \$175	<input type="checkbox"/> \$175	\$ _____
Up to 12 hours credit with an option to earn up to 1.5 hours of ethics credits. AUTM has applied for sponsorship for CLE credits in the U.S. states that require CLE credit.				
<b>Technology Transfer Trivia!</b>	<input type="checkbox"/> Free	<input type="checkbox"/> Free	<input type="checkbox"/> \$Free	
<b>Tuesday, February 16, 2 – 3:30 p.m.</b>				
<b>Casino Night</b>	<input type="checkbox"/> \$40	<input type="checkbox"/> \$40	<input type="checkbox"/> \$40	\$ _____
<b>Tuesday, February 16, 3:30 – 7:30 p.m.</b> (limited availability)				
<b>Craft Beer Tasting</b>	<input type="checkbox"/> \$40	<input type="checkbox"/> \$40	<input type="checkbox"/> \$40	\$ _____
<b>Wednesday, February 17, 4 – 5:30 p.m.</b> (limited availability)				
<b>Optional Event Registration Total \$ _____</b>				

**IF YOU ARE REGISTERING FOR A COURSE OR OPTIONAL EVENT,  
THIS FORM MUST BE COMPLETED AND RETURNED WITH YOUR AUTM CONFERENCE REGISTRATION FORM.**

For U.S. citizens only: Contributions, gifts, dues or other payments to the Association of University Technology Managers are not deductible for federal income tax purposes as charitable contributions. However, they may be deductible as ordinary and necessary business expenses. Please consult your tax advisor. AUTM's Taxpayer ID# 36-3011951

