Smooth, Safe and Successful Transitions: How to Return to In-Person TTO Activities





12

Meet Your Moderator

Sarah Greenberg, Manager of Content Marketing, BCC Research





About BCC Research

Market intel provider for academic, corporate and tech transfer

- Market research report subscriptions (Life Science, Sensors, Materials, Sustainability, Commerce). Many AUTM members are happy subscribers!
- Innovation Spotlights (micro reports and case studies)
- You Should Know This (BCC's Podcast)
- Proud AUTM partner and sponsor





14

What We'll Cover

- Two transition scenarios: Cold Spring Harbor Laboratory and UM Ventures
- How to resume in-person work w/out disrupting research, partnerships, etc.
- How to support new employees



Speakers



- Ken Porter, Director, UM Ventures,
 College Park at the University of Maryland
- Previously VP for IP Management and Director of Social and Clinical Innovations at Innovate Calgary
- AUTM Board of Directors (2017-2020)



16

Speakers



- Cat Donaldson, Chief Development
 & Biotechnology Program Officer,
 Cold Spring Harbor Laboratory, Long Island, NY
 - Leads philanthropy, industry engagement and partnerships.
- Active in AUTM



17

Can you speak about your office's current status-in-person, transitioning?

Cat:

- In-person, hybrid since September
- Fully in-person expected May

Ken:

- 75% research capacity
- 100% remote for our office
- Expect everyone to be fully vaccinated within a few weeks



18

How can TTOs transition to in-person without disrupting progress on innovations, partnerships?

Ken:

- We are maintaining full capacity
- In-person will bring back outreach to faculty and the community

Cat:

- Maintain virtual capabilities that add efficiency
- Support for the team during transition



Have you met any resistance to returning to inperson work?

Cat:

- Some feel it's too soon
- Likely more flexibility in the future

Ken:

- Most staff want a flex schedule
- Expect
 - o more in-person hours for front line staff
 - o more remote hours for support staff



20

How can TTOs support employees who were onboarded remotely?

Ken:

- We have n=1 experience, and it's with a former employee. Support with:
 - Sophia case management software
 - O Daily operating group check-ins
 - Weekly supervisor 1on1

Cat:

• We don't have any experience with this

